

THOMSON GEER

LAWYERS

ADVICE | TRANSACTIONS | DISPUTES

Domestic & Cross Border

AUSTRALIA'S NEWEST LEGAL FORCE

**ON 31 MARCH 2014 THOMSONS LAWYERS & HERBERT GEER
MERGED THEIR LEGAL PRACTICES TO FORM THOMSON GEER.**

www.tglaw.com.au

WELCOME TO THOMSON GEER

This document sets out the basics of what we do and who we are.

At Thomson Geer we focus on:

- delivering best practice legal skills and know-how to situations, transactions and disputes that require external legal counsel;
- ensuring that this delivery is made with a deep appreciation of, and in response to, the commercial context; and
- maintaining cultural and operational standards and price settings across all our partners and professionals that ensure the right balance between value and cost flows to our clients.

This combines to form a service and quality style that is preoccupied with enhancing the competitive position of our clients in whatever circumstances they find themselves in.

Supplementing this is of course a deep moral code amongst all our people that requires the maintenance of the highest ethical standards and honesty in everything we do.



Adrian Tembel
Chief Executive Partner



KEY FACTS & FIGURES

Thomson Geer is a large Australian corporate law firm.

We have 80 Partners and another 250+ professionals operating out of our offices in Sydney, Melbourne, Brisbane and Adelaide.

By size we are in the top:

- 15 law firms operating in Australia;
- 10 independent Australian law firms; and
- 35 local law firms in the Asia Pacific.

Our annual revenue exceeds A\$125 million.

80 partners, 250+ professionals, A\$125 million revenue, servicing Australia from Sydney, Melbourne, Brisbane and Adelaide.

OUR CLIENTS

Our clients are principally spread across 3 classifications.

ASX Top 200

We work closely with and are retained regularly by 10+ ASX Top 200 corporations. Their industry coverage includes banking, construction, entertainment & media, oil & gas, telecommunications, and transport & logistics.

The quality of our work is reflected by who retains us - ASX Top 200 and major global foreign corporations.

Major Global Foreign Corporations

We provide regular representation to the Australian interests of 10+ major global foreign corporations. These corporations operate principally in the agricultural investment, building materials, household & healthcare products, life sciences, mining equipment and motor vehicles sectors and are controlled out of Britain, Western & Central Europe, Hong Kong, Japan, and the United States.

ASX Mid and Small Caps/Government Enterprises/ Large and Medium Private Corporations

We have an extensive client base covering these classes. 40+ ASX Listed Corporations, 10+ Government enterprises and 50+ large and medium private corporations regularly retain us for legal advisory, transactional or dispute assignments. Key industry coverage of these client classes include aviation, finance, food, gaming and leisure, healthcare, mining & resources, private equity, property development and wealth management.

OUR WORK

The nature of our legal assignments is what you would expect of a large corporate law firm. Thomson Geer is regularly engaged on challenging and complex work.

Recent examples include our mergers & acquisition team acting on a A\$900 million agribusiness sale and our intellectual property lawyers successfully defending right up to the Australian High Court, a landmark internet copyright test case launched by a consortium of Hollywood Movie Studios.

Our Mergers & Acquisitions team recently acted on a A\$900 million agribusiness sale.

The depth and quality of our track record is demonstrated by our day to day activities across the Australian economy.

For example, recently our:

- banking team has advised on 5+ A\$100 million+ financing facilities principally in connection with construction projects;
- equity capital markets team have worked on 20+ ASX capital raising assignments;
- gaming and leisure industry specialists have been involved in 5+ development projects with combined project values in excess of A\$500 million;
- healthcare team have advised on research facility/hospital/retirement village development projects with a combined value in excess of A\$650 million;
- property and development team have been working on property transactions with a combined value of A\$2 billion+; and
- private equity and m&a lawyers have executed 15+ transactions with an average value of A\$100 million+.

In parallel with all of the above project work, our dispute resolution, industrial relations, intellectual property and tax teams have been retained continuously on advisory and dispute assignments in their areas of expertise by the above described client classes.

Our Intellectual Property lawyers successfully defended a landmark copyright test case launched by Hollywood Movie Studios, right up to the Australian High Court.

PRACTICE AREAS & INDUSTRY SECTORS

Thomson Geer specialises in a range of practice areas and industry sectors.

PRACTICE AREAS

BANKING & FINANCE

COMPETITION & REGULATION

CORPORATE & ADVISORY

EMPLOYMENT, WORKPLACE
RELATIONS & SAFETY

ENVIRONMENT & PLANNING

INSURANCE

INTELLECTUAL PROPERTY

LITIGATION & DISPUTE RESOLUTION

MERGERS & ACQUISITIONS

PROJECTS & CONSTRUCTION

PROPERTY

RESTRUCTURING & INSOLVENCY

TAX

TECHNOLOGY

INDUSTRY SECTORS

ADVERTISING & MARKETING

AGRIBUSINESS

BIOTECHNOLOGY & PHARMACEUTICAL

CONSTRUCTION, INFRASTRUCTURE
& ENGINEERING

ENERGY & RESOURCES

FRANCHISING

FUNDS MANAGEMENT & FINANCIAL SERVICES

GAMING & LEISURE

GOVERNMENT

HEALTH, AGED CARE & RETIREMENT VILLAGES

MEDIA, BROADCASTING & ENTERTAINMENT

SUPERANNUATION

TELECOMMUNICATIONS

We offer national best practice specialist skills and experience in all of the above practice areas and industry sectors.

Full partner details and credentials are available on our website.

Thomson Geer combines depth of quality legal skills and know-how across Australia with strong value driven standards and settings.

QUALITY, VALUES & VALUE

We are not the only large law firm in Australia that:

- is retained for similar quality work by similar client classes; and
- has a deep cultural commitment to the highest ethical standards and strong independent Australian legal counsel.

We do however believe we are amongst a select class of large Australian law firms that offers a depth of quality legal skills and know-how across Australia coupled with strong value driven standards and settings.

OUR PEOPLE

Please visit us at www.tglaw.com.au for full partner information and contact details. Our executive partners' details are listed below.



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